



BIO PROFILE RAY ESSIAMBRE

INFRA CYCLE FISCAL SOLUTIONS

Dedicated to Improving Your Municipality's Fiscal Performance!



Ray Essiambre is President and Founder of InfraCycle Fiscal Solutions a Canadian company based in Ottawa.

He has 38 years' experience in land use planning, community design, and fiscal analysis. He has represented municipalities, public and private sector landowners while obtaining municipal approvals for more than 250 residential and commercial developments. His municipal experience includes working for the Town of Oakville, the City of Edmonton and the City of Ottawa. He has also worked as a consultant in

British Columbia, Alberta, Manitoba, Ontario, Quebec, Nova Scotia, Newfoundland and the United States.

His knowledge and experience as a municipal employee and private sector consultant lead to the development of InfraCycle Software. InfraCycle is a decision support tool that is used by municipalities to increase net revenues and achieve more financially viable communities.

Ray is an expert in the field of fiscal impact analysis, a sought after Keynote Speaker and he has made more than 300 presentations to municipalities and events such as:

- Federation of Canadian Municipalities Sustainable Community Conference
- Government Finance Officers Association
- Canadian Institute of Planners National Conference
- Nova Scotia Planning Directors Association
- Association of Municipal Administrators Nova Scotia
- Association of Municipal Clerks and Treasurers of Ontario
- City of Brandon, Manitoba, Cost of Growth Public Meeting
- City of Winkler, Manitoba, and the Urban Development Institute
- State of New Mexico Economic Summit
- State of Florida Commission on Growth Management

"I strongly recommend the use of Fiscal Analysis, as a management tool. InfraCycle's program offers the ability to run a number of scenarios to determine the "best" land use outcome for each proposed development project. At the Macro-level, jurisdictions can deploy Fiscal Analysis to better monitor and measure the financial impacts their current development approvals "mix". They can define their Operating and Capital Budget Goals, Trajectory Targets and Sustainability Forecasts."

**Gordon Branson, Former Councillor, Rocky View County, Alberta
2004-2010**

"I saw a need for long-term decisions in land use. Municipal Councillors have a hard time seeing all the information before they make a decision and the InfraCycle tool tackles that issue."

Colby Clarke, Former Business Development Officer, Kings Regional Development Agency, Kentville, NS